



Vistage Chief Executive Group 3672 Information Sheet Wade Clowes, Chair

Objective: Enable chief executives to take their companies to the next major level in development and performance.

Vistage Chief Executive Member Characteristics:

- Passionate about taking their companies to the next level.
- Willing to share issues with, consider solutions from and bring a level of expertise to share with other Chief Executives
- Willing to hold themselves and their peers accountable for commitments made to the group.
- CEO, president, owner, or general manager of a successful business (\$4M+ annual revenue) or non-profit organization in the Portland area which has a supporting management team.

Current CE Group Characteristics:

- Formed March, 2010. Currently 17 Chief Executives running companies that
 - Are successful and average > \$25M in revenue, ranging from \$2M to \$200M
 - Represent diverse industries including distribution, manufacturing, software/services, web based gifts, office automation, contract manufacturing, medical products, commercial construction, sustainable foods, continued living, IT services, web marketing, event planning and a large trade association.
- Chief executives are diverse in terms of skills and age (30 – 70). The group has 2 women CEOs. All are committed to improving their business performance and their personal lives.

Wade Clowes' Credentials:

- Defined, designed, executed new market/product strategies as VP, GM of \$80M RadiSys business
- Founder of a consulting practice
- CEO of internet start up – TechSmart.com
- Formed & grew \$150M complex integration/deployment service business at HP
- 35+ years in high tech w/ 20 years of P&L ownership directly managing start up to large divisions and single to multiple, international sites in all geographies. Directly managed R&D, Marketing, Finance, Manufacturing/Supply Chain, Human Resources and IT.

Vistage International Overview:

- Founded 1957 – the World's Leading Chief Executive Organization (www.vistage.com)
- More than 15,000 members and 75,000 alumni members in 16 countries w/ ~140 in Portland area
- Helping people who run companies to become **better leaders**, make **better decisions**, achieve **better results** in business and their personal lives

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