



## **Vistage Key Executive Group 9156 Information Sheet Wade Clowes, Chair**

**Objective:** Enable Key Executives to develop as leaders and improve performance of their company while preparing for the next level in their career.

### **Vistage Key Executive Member Characteristics:**

- Passionate about taking their companies and their careers to the next level.
- Willing to share issues with, consider solutions from and bring a level of expertise to share with other Key Executives
- Willing to hold themselves and their peers accountable for commitments made to the group.
- Senior executive reporting to CEO, president, or owner of a successful business or non-profit organization in the greater Portland area and who has a supporting management team.

### **Current Key Group Characteristics:**

- Formed November, 2011. Currently 11 Key Executives running companies that
  - Are successful and average > \$20M in revenue
  - Represent diverse industries including distribution, manufacturing, software, web based gifts, medical products, commercial construction, pet veterinary hospitals, energy consulting and legal services nonprofit.
  - Are General Managers, partners, CFOs and VP Ops, Sales, Marketing
- Key executives are diverse in terms of skills, industry, age (27 – 55) and gender (4 women members). All are committed to improving their business performance and their personal lives.

### **Wade Clowes' Credentials:**

- Defined, designed, executed new market/product strategies as VP, GM of \$80M RadiSys business
- Founder of a consulting practice
- CEO of internet start up – TechSmart.com
- Formed & grew \$150M complex integration/deployment service business at HP
- 35+ years in high tech w/ 20 years of P&L ownership directly managing start up to large divisions and single to multiple, international sites in all geographies. Directly managed R&D, Marketing, Finance, Manufacturing/Supply Chain, Human Resources and IT.

### **Vistage International Overview:**

- Founded 1957 – the World's Leading Chief Executive Organization ([www.vistage.com](http://www.vistage.com))
- More than 15,000 members and 75,000 alumni members in 16 countries w/ ~180 in Portland area
- Helping people who run companies to become **better leaders**, make **better decisions**, achieve **better results** in business and their personal lives

### **Contact Info:**

[Wade.Clowes@Vistage.com](mailto:Wade.Clowes@Vistage.com)

[www.PortlandVistage.com](http://www.PortlandVistage.com)

(503) 504-7430